

**Minutes of the
Utah Technology Industry Council Meeting
Held September 11, 2003 at the DCED**

The meeting was called to order at 8:20 am. In attendance were:

Voting Members (Quorum present):

Paul Clayson	-	Fonix Corporation – Chair
Rod Linton	-	State of Utah-DCED
Suzanne Winters	-	Battelle
Kevin Cummings	-	ATK Aerospace
Brad Bertoch	-	Wayne Brown Institute
Brian Moss	-	ULSA
Peter Genereaux	-	Executive Resource Group

Other attendees:

Mark Renda	-	State of Utah-DCED
Brice Wallace	-	Deseret News
Sharon Cox	-	State of Utah-DCED

Welcome and Introductions: The chairman thanked the members for their participation in the joint UTC/UTIC meeting on August 21, and related the positive feedback he had received from the UTC members following that meeting.

Approval of Minutes: The minutes of the last meeting were unanimously approved.

Retreat: The chairman informed the members that he is working on getting an expert on the subject of tax policy to present at the retreat. He is also trying to get someone from Utah State University to speak on the issue of equity ownership. Discussions took place on this subject. The chairman also informed the members that he has invited Lt. Governor Olene Walker to speak at the retreat. Kevin Cummings was asked to look at dates in early October for the availability of his facility.

Sept. 11th Memorial: Meeting participants observed 60 seconds of silence in honor of the tragic events of September 11, 2001.

UTC/UTIC Joint Meeting: The chairman informed the members that a joint UTC/UTIC meeting has been scheduled for September 22, from 10 -11:00am at the Capitol room #303. Discussions will center on a Virginia case study, which will be distributed to members prior to the meeting. Members were encouraged to attend.

Peter Genereaux suggested that the idea of reallocating existing state monies into new areas to help drive technology business development in the state, which was presented to UTC members at the last joint meeting, be reinforced again at the Sept. 22 meeting. Peter also recommended that the UTIC meet with members of the DBED Board prior to this meeting to get their buy-in on this issue. Mark Renda pointed out that UTIC member Rich Nelson, is also a member of the DBED Board. It was also recommended that Rich North be contacted to seek his advise on how to best present this issue and whether there are any statutory issues to consider.

Brad Bertoch recommended that an intern be employed to research and document the organizations that are currently receiving State incentives, in order to determine the amount of monies being spent.

Rod Linton mentioned that DCED Executive Director, Dave Harmer has caught the vision of UTIC and would like to promote a closer relationship between the DBED Board and the UTIC. To that end, the UTIC will be invited to present at an upcoming DBED Board retreat on October 23rd. Rod suggested that the DBED Board be invited to make a presentation at the UTIC retreat.

HB240: The chairman questioned the status of the request for a special Legislative session on this matter. Mark Renda responded that the issue is still under discussion.

UT²C: Suzanne Winters reported on the status of a joint initiative between Battelle and the University of Utah, which is before Congress. They have requested M\$5 dollars, which will be used to provide technology transfer to and from government.

Technology Study: The chairman charged the members to begin putting the word out in the industry, about raising matching funds for a benchmark study. This he said, should be a planned effort and will be presented to the legislature.

The chairman stated that he would like to put together a letter to Federal office holders, that explains the functions and activities of the UTIC. He explained that this will be helpful if in the future, the assistance of the Federal government is sought on initiatives that the UTIC will undertake.

UTIC Website: The chairman reported that the UTIC website is up and running. The address is www.techalliance.utah.gov/utic. It was recommended that a link be put up on the website whereby persons interested in becoming involved in the UTIC can register. It was also recommended that meeting notices be sent to this broader group.

Committee reports:

Business Expansion/Retention:

Kevin Cummings reported that the committee is officially formed and they have had their first meeting. They will be meeting every two weeks starting next week. They have come up with a draft of the things they want to accomplish, which includes doing research to determine exactly what incentives the State already has, and which companies they represent. They are still in the process of filling membership slots.

New Business Development

Brad Bertoch reported that they are still in the process of organizing the committee.

Measurement Standards:

Rod Linton reported that the committee had not met formally, but that he met with Doug Jex and is continuing to work on the standards metrics. They have so far come up with a large list of reliable sources of information.

Issues to present to the Legislature: There was agreement that the UTIC would not be ready to present a full agenda of issues to the Legislature this upcoming session. The members will work on putting together a clear outline of the initiatives they would like to undertake and present that to the UTC Legislatures.

Membership: The chairman and Brian Moss will call the two approved members in the life sciences category.

Next meeting: September 22, 9:00am at the State Capitol. The meeting scheduled for September 25 was cancelled.

Adjournment: The meeting was adjourned at 10:10am